



*A leading distributor of  
Annuities, Life Insurance &  
Long Term Care Insurance.*

## American Equity Product Training for Existing Agents

1. Click <http://agent.american-equity.com/StateProductTraining.asp>.
2. Log in using your resident state, license number, the last 4 digits of your social security number, and your last name.
3. Click the blue "Training" hyperlink underneath the specific product name that you intend to sell.
4. View all slides (they will begin and advance automatically).
5. Click the "Training Questions" hyperlink under the same product name on the original webpage.
6. Answer the questions. Click "Submit".
7. Ensure "Training Completed" appears in green on the screen; this means your training is complete!

**Please note: Some products require more than one training!** If you see "ATTENTION: The below sessions are also required in order to solicit this product" in red on the screen after submitting your answers, you need to complete the additional training before writing new business! (i.e., you need to take the Lifetime Income Benefit Rider training at the same time as the Integrity Gold training in order to sell Integrity Gold.)