



A leading distributor of
Annuities, Life Insurance &
Long Term Care Insurance.

American Equity Product Training for New Agents

For agents not currently active with American Equity:

1. Use web address <https://agent.american-equity.com/stateproducttraining.asp>
2. Log in and select your resident state, type in the resident state license number, the last 4 digits of your social security number and your last name, click the *Login button*.
3. Select a product training module from the menus and click on the *Training* tab under the product name and description. **Please note you must also take the Suitability course regardless of taking the required state adopted four hour Annuity Suitability.**
4. View the product training presentation.
5. After viewing the presentation, click the "x" in the upper righthand corner of the window to close the window and return to the menu.
6. Select the *Training Questions* tab below the product name and description of the product you have just viewed.
7. Answer the questions by clicking on the circle in front of the answer you choose.
8. After you have answered all the questions on the *Submit* button at the bottom of the page to register the training with American Equity.
9. If all your answers are correct, it will return you to the product training menu. If your answers are not all correct the system will tell you and prompt you to answer the questions again until all are correct.
10. You should see the word *Completed* in green next to the name of the product you completed training for.

